

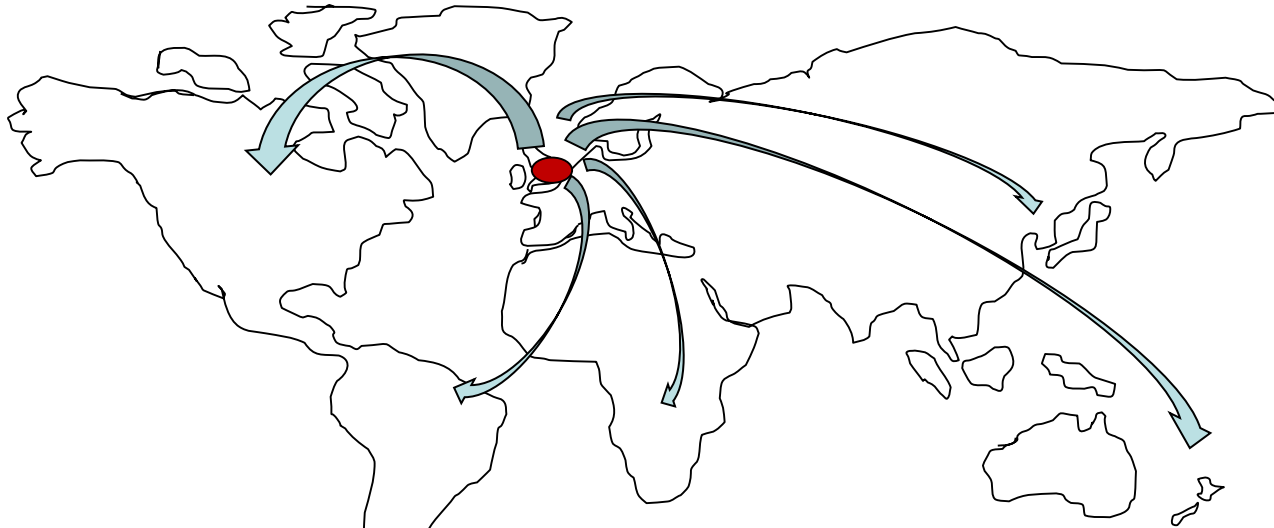
Introduction to IBIS

Updated 20/8/23

IBIS Innovation: Moving you ahead

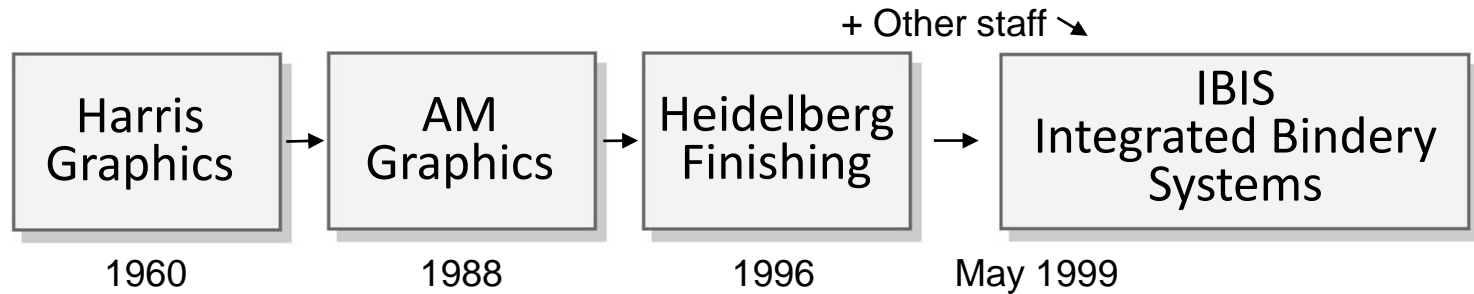


PART 1: **Introduction** to IBIS Bindery Systems, UK





IBIS Company history and background



- IBIS: Privately-owned, independent UK-based business
- Over 300 man-years collective experience in book finishing equipment design and manufacture
- Dedicated experts in book finishing solutions

Some IBIS milestones

- 1999: IBIS formed
- 2000: **Digi-stitcher** DST2 launched
- 2000 – 2003: Exclusive global sales partnership with Océ for DST2 sales
- 2004: **Smart-binder** SB-3 launched
- 2008: IBIS celebrates an order for eight SBs from the same customer
- 2012: SB '**Plus HS**' Launched. IBIS build the 100th Smart-binder
- 2013: IBIS exhibits Smart-binder at **IPEX London**
- 2015: Sheet buffering introduced
- 2016: IBIS exhibits at **Drupa, Germany**
- 2017 & 19: IBIS exhibits at **Hunkeler Innovationdays** Luzern
- 2020: IBIS attends NAPCO virtual **ink-jet summit**
- 2021 & 22: New markets opened up for SB sales in **eastern Europe** (instruction manuals) and in **China** (exam question papers)
- 2023: New market for **Label printing** and IBIS attends **Hunkeler HID**

IBIS Senior Management Team



John Cracknell
Managing Director



Mark Firth
Director of Engineering

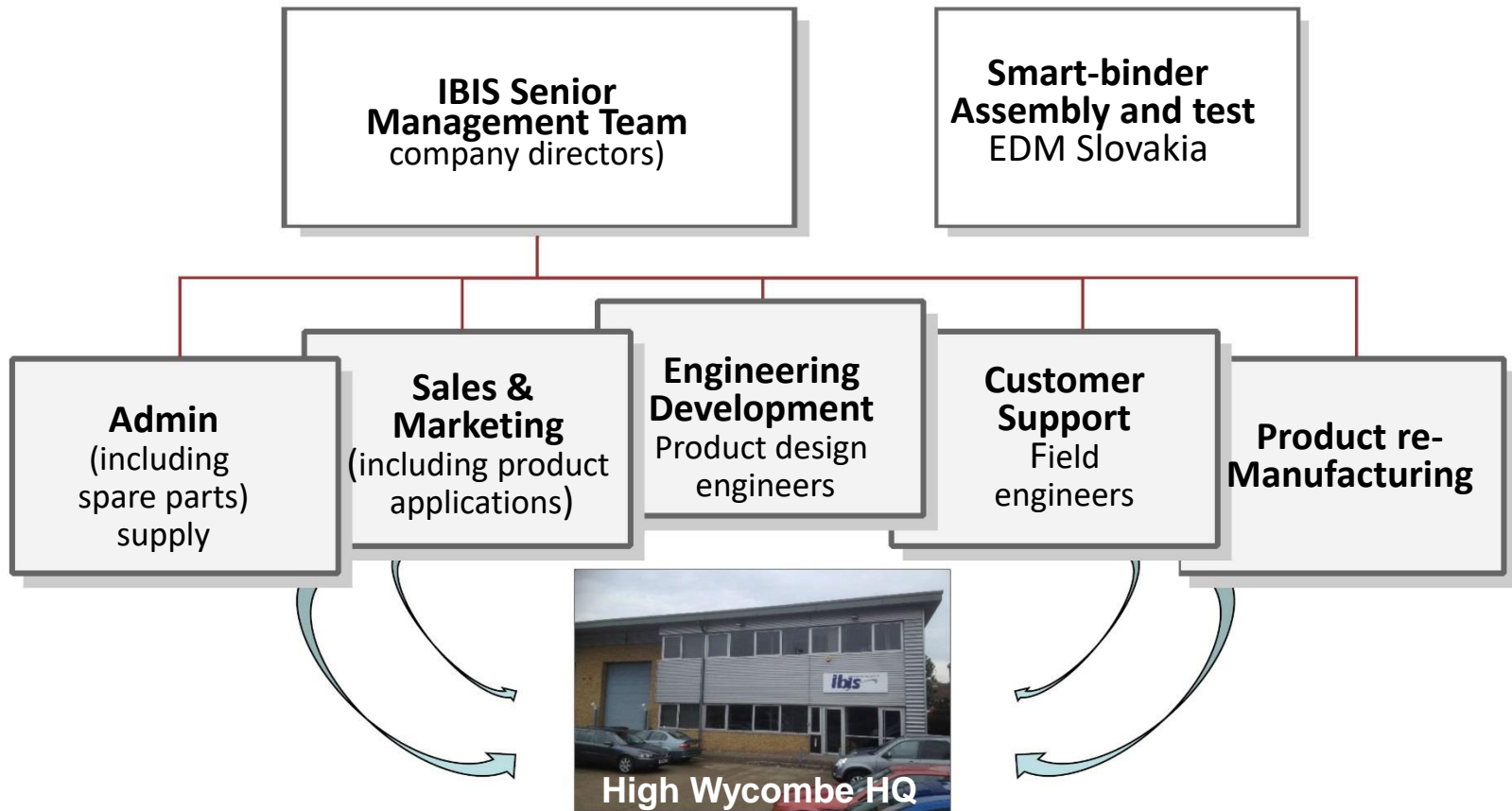


Martin Reed
Director of Manufacture
& Customer Support

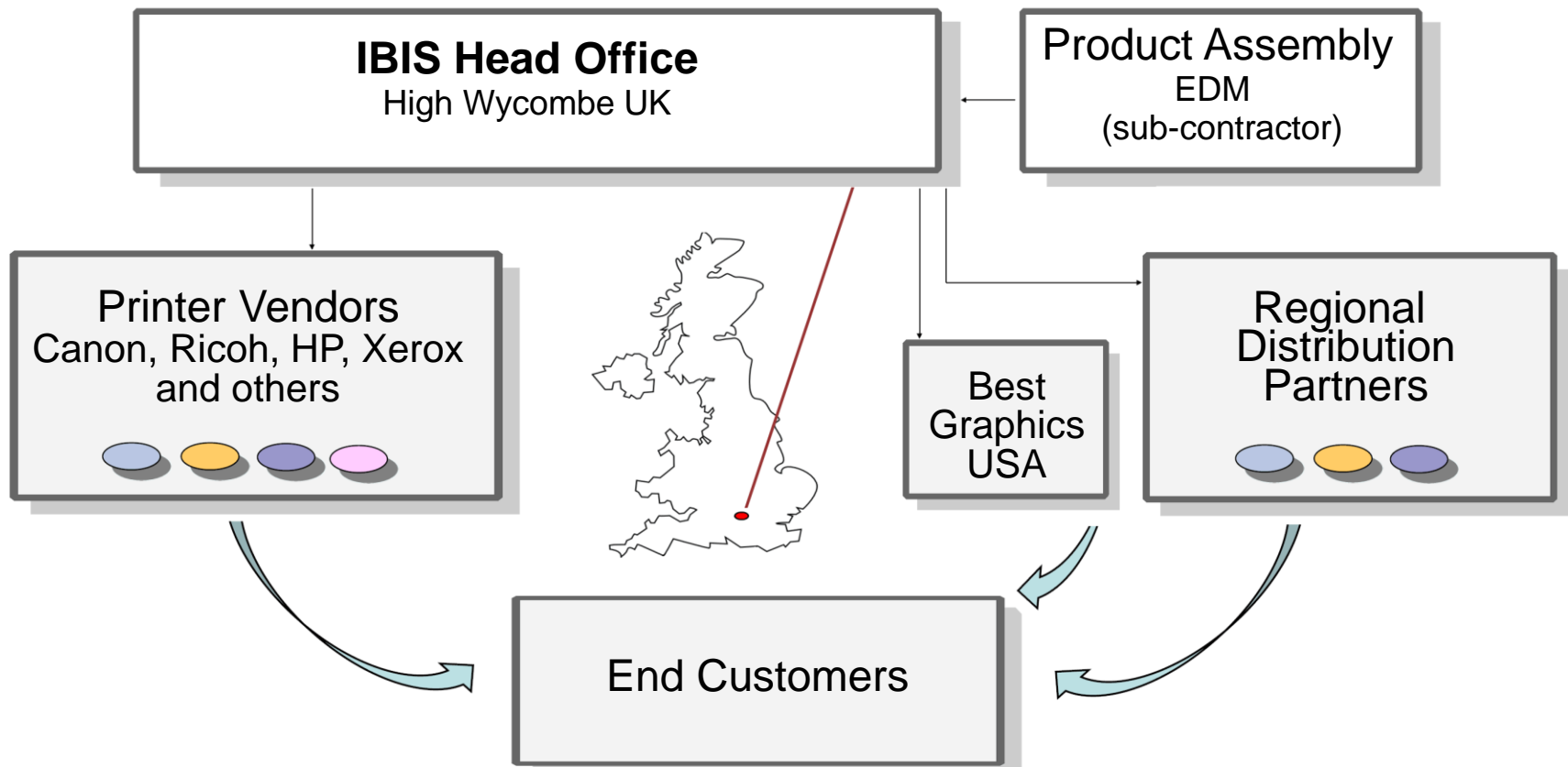


Kim Price
Finance Director

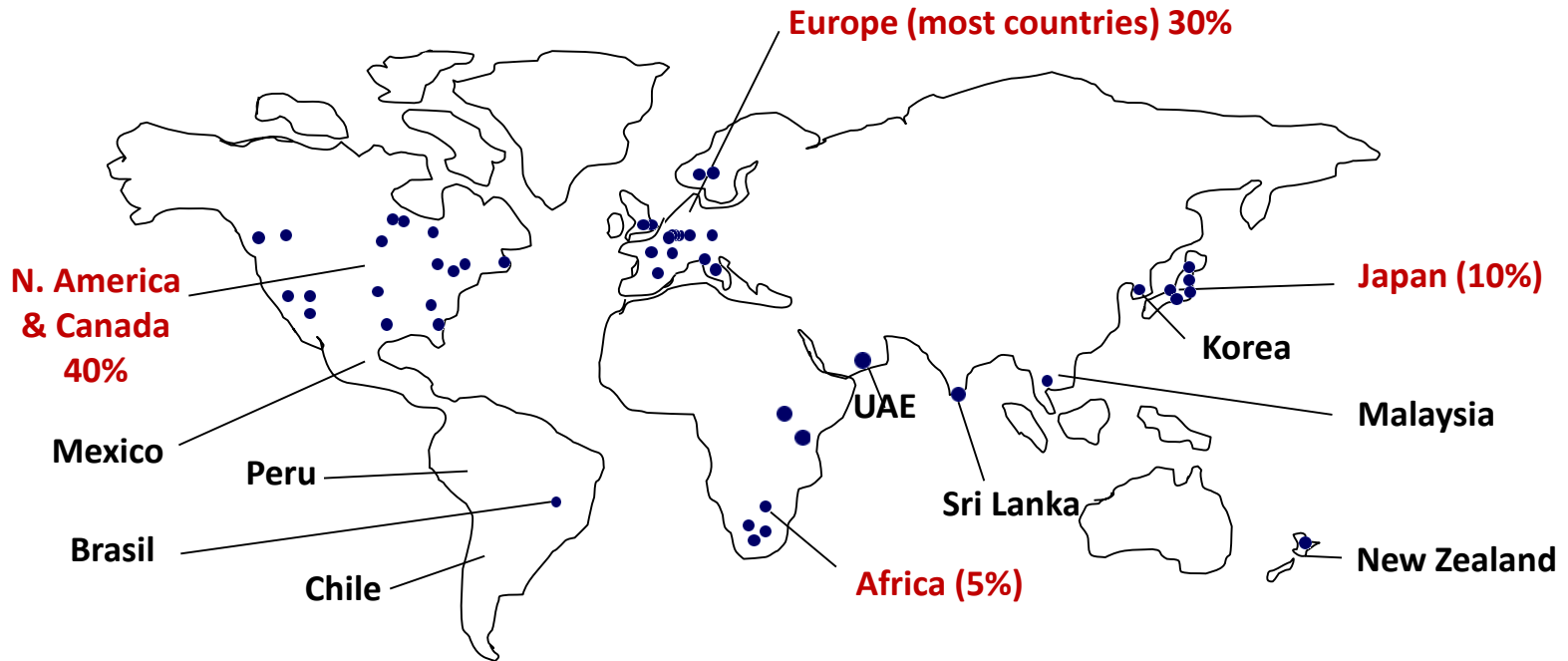
IBIS Company structure



IBIS External Structure



IBIS Customer Base (over 200 Smart-binder installs)



- 30% of IBIS Smart-binders are in-line with digital web printers
- 40% are near-line fed from roll unwinders
- 30% are off-line fed from sheet pile feeders

Our Mission and Values

Our Mission

We are committed to supplying the **highest quality digital finishing solutions** and products which **delight our customers**, increase their profitability and encourage their loyalty over time

Our Values

Openness:

We communicate honestly and frankly with both ourselves and with others.

Integrity:

We conduct ourselves correctly and deliver what we promise at all times.

Technical excellence:

We take pride in supplying solutions with high standards of engineering and which provide maximum benefits to end-users.

Commitment

We are committed to bringing success to our customers.



IBIS Bindery Systems

www.ibis-bindery.com



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